

Message Text

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15

ORIGIN COME-00

INFO OCT-01 ARA-16 ISO-00 EB-11 SS-20 RSC-01 /049 R

66612

DRAFTED BY:262/COM/BIC/OED/MEPD:RANDOLPH

10/15/73 EXT 4642

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R 152314Z OCT 73

FM SECSTATE WASHDC

TO AMEMBASSY SAN JOSE

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E.O. 11652: N/A

TAGS: BMEP, CS

SUBJ: LOCOMOTIVE TENDER

REF: SAN JOSE'S A-178, 9/14/73

1. GENERAL ELECTRIC INFORMED OFFICIALLY OCTOBER 9 THAT NEW TENDERS WOULD BE ISSUED FOR 10 LINE UNITS. FOUR SMALLER UNITS INCLUDED LAST TENDER DROPPED AND NEW SPECS ALLOW BIDS IN DIESEL HYDRAULIC AS WELL AS DIESEL ELECTRIC UNITS. GE SPECIALIZES IN DIESEL ELECTRIC AND SAYS ONLY TWO BIDS PASSED TECHNICAL EVALUATION OF WHICH GE WAS LOWER PRICED. GE CONVINCED OUTSIDE PRESSURE USED TO PERSUADE GOCR TO REISSUE TENDERS AND LIBERALIZE SPECS.

2. WOULD APPRECIATE ANY FURTHER INFO EMBASSY MAY HAVE ON FACTORS LEADING TO GOCR NULLIFYING PREVIOUS BIDS. BASED ON DISCUSSION WITH GE INTERNATIONAL SALES, SHARE THEIR DISAPPOINTMENT THAT POTENTIAL \$3 MILLION PLUS SALE NOT OBTAINED WHERE AMERICAN EQUIPMENT MOST COMPETITIVE

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TECHNICALLY AND FINANCIALLY.

DECONTROLLED FOLLOWING OCTOBER 15, 1974. KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
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Concepts: n/a
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Draft Date: 15 OCT 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: collinp0
Disposition Case Number: n/a
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Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: 262/COM/BIC/OED/MEPD:RANDOLPH
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Executive Order: N/A
Errors: N/A
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Handling Restrictions: n/a
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Legacy Key: link1973/newtext/t19731031/aaaaawpy.tel
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Office: ORIGIN COME
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
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EO Systematic Review
30 JUN 2005

Review Media Identifier:
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Review Release Event: n/a
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